

# Taste of Oueensland Australia

Mission to Taiwan 2025 **Queensland Food & Agribusiness** EXHIBITOR DIRECTORY



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# 為何選擇昆士蘭州?

昆士蘭州橫跨三大氣候帶,是個能一次滿足多種食材需求的「美食寶庫」, 完美展現熱帶風情與我們熱愛戶外生活的文化。

在全澳洲各州中,昆士蘭擁有面積最大的農業用地。我們州內不僅擁有全澳最多的牛隻,農民更種植超過120種水果與蔬菜,種類之豐富,令人驚艷。

位於北昆士蘭的熱帶地區,更是「陽光之州」的精華所在,充滿熱帶氣息與活力。

全州各地都致力於生產優質的鮮食,這 也讓昆士蘭的食品加工業能打造出從異 國風味飲品、奢華甜點,到健康導向食品 及天然營養零食等各式產品。

我們的企業秉持著對食品安全與溯源的 高度重視,並兼顧環境永續,讓產品能 直接送達零售與批發市場的每一位重要 顧客。

這次參展的廠商,都是昆士蘭的翹楚。他們不僅擁有豐富經驗與專業知識,更具備創新實力,能開發多元又具吸引力的產品,滿足來自各地買家的不同需求。

昆士蘭的生產者秉持高度標準與強烈的 在地驕傲,致力推出展現本地風味與食 材特色的頂尖產品。

他們也積極掌握市場趨勢,特別是對健康有意識的消費者需求,並靈活調整產品策略,以回應市場變化。

許多業者更導入先進的自有生產與加工設備,對品質與食品安全的堅持,早已達到世界級水準,讓國際買家對「昆士蘭製造」的食品充滿信心。

希望您能在這次探索中,發現來自昆士 蘭的新亮點,並將這些精彩產品帶給您 的客戶!



# Queensland, Australia



# Why Queensland

With three distinct climate zones, Queensland is a 'one-stop-shop' for an incredible variety of foods that reflect our tropical heritage and love of an outdoor lifestyle.

Queensland has the largest area of agricultural land of any Australian state. Our state is home to the majority of Australia's beef herd and our farmers produce more than 120 types of fruit and vegetables.

Far North Queensland represents the essence of the sunshine state's tropical heart

Right across the state, producing exceptional fresh produce means Queensland's processed food companies can produce everything from exotically flavoured beverages and decadent desserts to health-promoting foods and naturally nutritious snacks.

Queensland food companies are committed to producing food that is safe and traceable, has a low environmental impact, and is delivered directly to valued customers – in both the retail and wholesale sectors.

The companies showcasing their products are among Queensland's best. They have the experience and expertise, along with the innovative flair to deliver a wide range of exciting products that appeal to a vast range of sophisticated buyers.

High standards and a sense of pride drives Queensland producers to consistently deliver exceptional products that showcase local flavours and ingredients.

Queensland producers invest significant effort to keep up with market trends, especially health-conscious ones, and ensure they are responsive to buyer needs.

Often adopting cutting edge, in-house production and processing facilities, the commitment of Queensland producers to high quality and food safety standards is world-class – meaning international buyers can always have confidence in Queensland-made food products.

We hope you enjoy discovering exciting new Queensland products that you can bring to your customers.





# Australian Macadamia Society

澳洲火山豆協會是澳洲火山豆產業的代表機構,與業界及Hort Innovation (澳洲園藝創新機構) 合作,致力於在全球推廣「澳洲原產」的火山豆。

火山豆的起源地正是澳洲,已有超過六千萬年的歷史。也只有 「原生地」澳洲生產的火山豆,才能擁有這樣天然的優勢。

澳洲火山豆是一種營養豐富的天然全食,非常適合作為零食或烹飪食材使用。其高品質與細緻奶滑的口感,是其他地區無法比擬的。

澳洲出口商始終堅守「食品安全、新鮮與透明」三大核心原則,並採行嚴格的品質管理制度,不僅符合國際認證標準,也與全球各地商業夥伴建立長期穩定的合作關係。

### 國際認證

· HACCP(危害分析與關鍵控制點)

### 產品

- 火山豆仁:原味、生烘、調味
- 火山豆醬
- 火山豆油
- 提供散裝或零售包裝

https://trade.australian-macadamias.org/





# Australian Macadamia Society

The Australian Macadamia Society is the macadamia industry's representative body, working in partnership with industry and Hort Innovation to promote Australian grown macadamias globally.

Macadamias are native to Australia, originating here over 60 million years ago. Only Australian macadamias have the natural advantage of being grown in their country of origin.

Australian macadamias are a delicious wholefood perfect for a range of snacking and ingredient uses. Nothing compares to their premium quality and smooth, creamy taste.

With safety, freshness, and transparency at their core, Australian exporters maintain stringent quality systems, meet high accreditation standards, and foster strong relationships with commercial partners globally.

### Certification

HACCP

### **Products**

- Macadamia kernel; raw, roasted, flavoured
- Macadamia paste
- · Macadamia oil
- Bulk or retail

### **Existing export markets**

 China, Vietnam, Japan, South Korea, Taiwan, USA, Netherlands, Belgium, Germany, Singapore, Thailand, India

### Overseas sales channel

 Australian macadamia exporters are experienced at providing a solution to customer requirements and are able to support most sales channels

https://trade.australian-macadamias.org/







### Biosota

Biosota 是一家傳承三代的家族企業,擁有悠久的養蜂傳統。 如今,我們以生產全球抗菌力最強的麥盧卡蜂蜜而聞名,並擁 有科學驗證背書。

從蜂巢到瓶裝,我們全程親自把關,確保蜂蜜的高活性、純淨 度與品質穩定性。每一批次的Biosota麥盧卡蜂蜜都經過三家 獨立認證實驗室檢測,品質值得信賴。

### 產品特色

- 全球最強抗菌活性麥盧卡蜂蜜 (具科學驗證)
- 長達5年保存期限
- 通過非基改 (Non-GMO) 及無農藥殘留 (無嘉磷塞) 獨立檢測
- · 包裝通過 PFAS 和 BPA 無毒檢驗,符合食品安全標準
- · 提供多樣化包裝選項 (零售與禮盒皆可)
- 榮獲國際獎項肯定:
  - 2024 倫敦蜂蜜大獎
  - Luxury Honey Awards

### 國際認證

- · ACO 澳洲有機認證
- FDA 計冊與合規
- ・ HACCP 與食品許可證 (食品安全與品質管理)
- 猶太 Kosher 認證

### 產品

**澳洲純麥盧卡蜂蜜罐裝** MGO150、MGO260、MGO550、MGO800、MGO1200、MGO1717、MGO2100(數值越高代表抗菌活性越強)

蜂蜜吸管 (單次食用包) MGO150、MGO300、MGO880、MGO1200、MGO1880

超級食物混合蜂蜜 (MGO30+) 添加可可、薑黃、生薑、草莓、 藍莓、 蔓越莓、 麻籽、 辣木等超級食材

麥盧卡蜂蜜喉糖 風味: 牛薑檸檬、黑醋栗

### 出口市場

美國、加拿大、阿聯酋、阿曼、沙烏地阿拉伯、英國、德國、 匈牙利、斯洛伐克、中國、越南、南韓、日本、新加坡、香港等

### 海外銷售涌路

- 獨家代理/推口商
- · 集貨商/配送商
- · 實體零售(保健品通路、超市)
- 電商平台(跨境電商、健康食品網站等)

### www.biosota.com.au

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### Biosota

Biosota is a third-generation, family-owned business with a proud beekeeping tradition. Today, we are renowned for producing the world's strongest antibacterial Manuka honey scientifically validated.

We manage every step of the process — from hive to jar — to ensure the highest levels of potency, purity, and quality. Each batch of Biosota Manuka honey is independently tested in three certified laboratories.

- World's strongest antibacterial Manuka honey (scientifically validated)
- 5-year shelf life
- Independently tested for Non-GMO and Glyphosate-free
- PFAS- and BPA-free packaging, food-safety tested
- Versatile packaging options available
- Award-winning: 2024 London Honey Awards & Luxury Honey Awards

### Certification

- ACO Australian Certified Organic
- FDA Registered and compliant
- Food License & HACCP Ensuring food safety and quality management
- Kosher Certified

### **Products**

- Pure Australian Manuka honey jars MG0150, MG0260, MG0550, MG0800, MG01200, MG01717 and MG02100
- Australian Manuka honey straws MG0150, MG0300, MG0880. MG0 1200 and MG0 1880
- Australian Manuka honey MGO30+ with superfoods cacao, ginger, turmeric, strawberries, blueberries, cranberries, hemp seed and moringa
- Manuka honey lozenges ginger and lemon, and blackcurrant

### Existing export markets

 USA, Canada, UAE, Kingdom of Oman, Saudi Arabia, United Kingdom, Germany, Hungary, Slovakia, China, Vietnam, South Korea, Japan, Singapore, Hong Kong

### Overseas sales channel

 Exclusive importer/distributor, Consolidator, Brick and Mortar retailer – Health & Wellness, Supermarket, E-commerce

### www.biosota.com.au



# **BY.ARTISANS**

### BY.ARTISANS

By Artisans 源於對「職人精神」與「創新」的堅持。品牌的起點,是一場特別的合作:將無尾熊飼料剩餘的尤加利葉重新利用,釀造成為其招牌植物琴酒(Botanical Gin)。從這個創新起點出發,By Artisans 成功發展成一家總部設於昆士蘭的精釀蒸餾品牌,專注於展現澳洲本土植物的魅力與設計美學。

目前產品已於澳洲境內透過直營電商、零售與批發通路銷售,並與多個知名品牌及機構合作,包括:

- Lone Pine 無尾熊保育中心
- Aston Martin 昆士蘭
- 澳洲旅游局
- 日本留壽都渡假村
- · 昆士蘭旅遊與活動局
- 布里斯本經濟發展局

雖堅持精醸工藝,品牌在營運端也具備支援大量生產的能力, 品質毫不妥協,並已準備好拓展國際市場。

- · 純正澳洲風格:採用來自全球首座無尾熊保育中心 (Lone Pine) 的回收尤加利葉釀製
- 深度合作精神: 跨界聯名與品牌共創
- 每款產品皆有故事,兼具文化與情感價值
- 永續生產理念,資源回收再利用
- 不含麩質與乳製品, 適合各類消費者
- 穩定性高,無限保存期限
- 可客製化產品,支援品牌聯名或活動專屬版本
- 交貨快速、彈性大
- · 低MOQ,起訂量約500瓶

### 產品

- BY.ARTISANS London Dry Gin 傳統乾式琴酒風格,口感層次分明
- Lone Pine Contemporary Eucalyptus Gin 採用無尾熊專用尤加利葉釀製,極具代表性的澳洲風味
- +81 Contemporary Rice Vodka 靈感來自亞洲,以稻米為基底,風味清爽獨特
- BY.RN Reapers' Nectar Chilli Vodka 香辣伏特加,帶有辣椒熱感,適合調酒或單飲

### 出口市場

· 日本

### 海外銷售通路

- 高端進口商/品牌代理商
- · 高端電商通路(如精品電商、設計選品平台等)

### www.byartisans.com.au



# **BY.ARTISANS**

### **BY.ARTISANS**

Born from a desire to honour artisanship and innovation, BY.ARTISANS began with a collaboration, repurposing eucalyptus leaves left over from koala feed into a signature botanical gin. From this origin, they have grown into a Queensland-based craft distillery producing premium spirits that celebrate Australian botanicals and design.

Their products are available throughout Australia via direct-to-consumer, retail, and wholesale channels. They have partnered with prestigious collaborators including Lone Pine Koala Sanctuary, Aston Martin Queensland, Tourism Australia, Rusutsu Resort, Tourism and Events Queensland, and Brisbane Economic Development Agency. While rooted in craft, their operations are designed to support high-volume production without compromising quality. They are export ready.

- Uniquely Australian repurposed eucalyptus leaves from Lone Pine Koala Sanctuary, the world's first and largest koala sanctuary
- Deeply collaborative in approach
- · Rich stories behind products
- Sustainable production process
- · Gluten and dairy free
- · High stability indefinite shelf life
- Customisable products
- · Quick turnaround time
- Low minimum order quantities ~500 bottles

### **Products**

- · BY.ARTISANS London Dry Gin
- Lone Pine Koala Sanctuary Eucalyptus Contemporary Gin
- +81 Contemporary Rice Vodka
- BY.RN Reapers' Nectar Chilli Vodka

### Existing export markets

Japan

### Overseas sales channel

- High-end importer / distributor
- High-end e-commerce

### www.byartisans.com.au





# King River Ag

King River 來自澳洲北部,由擁有五代畜牧傳承的 Kemp 與 Rich家族共同創立。他們憑藉對土地的深厚情感與專業經驗, 致力於將高品質、值得信賴的澳洲和牛推向全球。

King River 的和牛產品不僅出口至美國、歐洲、中國與中東市場,也深受澳洲當地高端餐廳與批發市場的喜愛。

- 全程溯源、透明生產流程
- · 客製化育種計劃,穩定產出理想油花分布
- · 與全球頂尖餐飲夥伴專屬合作
- 建立完善的國際物流與銷售網絡
- 強化數位行銷與品牌能見度
- 高質感包裝與視覺設計
- 全產品皆為澳洲本地飼養生產
- 穩定油花等級表現,品質一致性高
- 2024 年度 地區出口商獎 (Regional Exporter of the Year)
- 2024 Wagyu Branded Beef 世界牛排大賽多項金銀牌獎

### 國際認證

- · EUCAS 歐盟牛肉出口認證
- · MSA分級認證 澳洲肉質評級系統
- 穀飼認證
- · NFAS 國家飼養保證系統認證
- 清真認證 (Halal)

### 產品

- · King River Crossbred Wagyu (優質混血和牛)
- King River Purebred Wagyu (純種澳洲和牛)
- Jewel Wagyu by King River (高端系列)

### 出口市場

### 專屬出口區域:

歐盟、英國、南韓、印尼、新加坡、中國、台灣

非專屬出口區域:

泰國、美國、中東地區

### 海外銷售通路

- 推□商
- · 食材/肉品通路經銷商
- · 高端餐飲與飯店 (Food service)

www.kingriver.com.au





# King River Ag

King River are fifth-generation cattle farmers based in Northern Australia. The Kemp and Rich families joined their knowledge, experience and deep love for the land to create and deliver high-quality, trusted Australian Wagyu to the world.

Their beef is not only exported to global markets such as the USA, Europe, China and Middle East but also features at domestically established restaurants and wholesale markets.

- Traceability and Transparency
- Customised breeding program
- Exclusive Partnerships
- · Global distribution network
- Strong digital presence
- · Superior packaging and presentation
- Australian Made
- · Consistent marble grading outputs
- 2024 Regional Exporter of the Year
- 2024 Wagyu Branded Beef Multiple Gold & Silver Medalist World Steak Competition

### Certification

- EUCAS European Union Cattle Accreditation Scheme
- MSA Graded
- · Grain Fed Certification
- · NFAS Accredited
- Halal Certification

### **Products**

- · King River Crossbred Wagyu
- King River Purebred Wagyu
- · Jewel Wagyu by King River

### **Existing export markets**

- Exclusive: European Union, United Kingdom, South Korea, Indonesia, Singapore, China, Taiwan
- Non-exclusive: Thailand, USA, Middle East

### Overseas sales channel

- Importer
- Distributor
- Food service

### www.kingriver.com.au





## Zenadth Kes Fisheries

Zenadth Kes Fisheries Ltd(ZKF) 是一家由澳洲托雷斯海峽原住民全資擁有的獨立商業漁業企業。ZKF為非營利性上市公司,由來自托雷斯海峽各社區的原住民代表共同成立,並由澳洲政府的托雷斯海峽區域管理局(TSRA)在2020年協助設立,目的是為托雷斯海峽的傳統土地與海洋擁有者經營及控管漁業資源。

ZKF 專注於可持續經營的野生漁業,所有海產皆來自托雷斯海峽純淨無污染的海域,產品由傳統漁民親自手工捕撈,並出口至全球市場。所有利潤100% 回饋給托雷斯海峽原住民社區,實踐文化、經濟與生態的永續共存。

### 核心特色

- 澳洲原住民自主經營漁業品牌
- 所有產品皆來自野牛捕撈、無養殖
- · 捕撈技術由世代傳承的傳統漁民親自作業
- 捕撈方式友善環境、支持海洋永續
- · 產品品質純淨天然、符合出口規格
- · 所有利潤用於社區發展與文化保育

### 產品

### 冷凍龍蝦尾

・ C級 (小型):300-399 克 ・ B級 (中型):400-499 克 ・ A級 (大型):500-599 克 ・ AA級 (特大型):600 克以上

### 活體與冷凍整尾龍蝦

・ C級 (小型):600-999 克 ・ B級 (中型):1.0-1.499 公斤 ・ A級 (大型):1.5-2.499 公斤 ・ AA級 (特大型):2.5 公斤以上

### 其他漁產品(依季節供應)

- ・ 海參 (Beche De Mer)
- · 鯖魚、珊瑚鱸、礁岩魚片 (Fin Fish)
- 泥蟹
- 熱帶觀當魚
- 珍珠貝殼、牡蠣養殖

### 出口市場

- 中國印尼
- 香港
- 馬來西亞

越南

### 海外銷售通路

· 海產進口商/經銷商 (Distributors)

### www.zkfisheries.com.au

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### **7enadth Kes Fisheries**

Zenadth Kes Fisheries Ltd (ZKF) is an Australian Indigenousowned and independent commercial fisheries enterprise. Formed as a not-for-profit public company by Indigenous members from all Torres Strait communities. Zenadth was established in 2020 by the Australian Government's Torres Strait Regional Authority to own, control and operate fisheries in the Torres Strait on a commercial basis on behalf of Torres Strait Traditional Owners.

It has access to wild-caught fisheries including Tropical Rock Lobster. Beche De Mer. Fin Fish - Mackerel. Coral trout. assorted reef fish fillets: mud crab: tropical fish aquarium: pearl shell; oyster farming. The Traditional Fishers of Torres Strait have been catching and exporting seafood products to Asia for generations. Sustainability is at the heart of ZKF operations, and the Torres Strait Traditional Owners have been custodians of their seafood since the dawn of time

ZKF product is all sourced in the pristine waters of Torres Strait. ZKF works with skilled Traditional Owners to catch seafood, often by hand, for export to markets globally. The Traditional Fishers are highly experienced, with skills passed down through the generations. All profits go towards Traditional Owners.

### Certification

Certifications pending

### **Products**

- Frozen Lobster Tails:
  - Grade C (small), 300-399 grams
  - Grade B (mediúm), 400-499 grams
  - Grade A (large), 500-599 grams
  - Grade AA (extra-large), 600 grams plus
- Live and Frozen Whole Lobsters:
  - Grade C (small), 600-999 grams
  - Grade B (medium), 1.0 kg 1.499 kgs
    Grade A (large), 1.5 kgs 2.499 kgs

  - Grade AA (extra-large), 2.5 kgs plus

### Existing export markets

China, Indonesia, Hong Kong, Malaysia and Vietnam

### Overseas sales channel

Distributors

### www.zkfisheries.com.au

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# 澳大利亞昆士蘭州貿 易暨投資辦事處

昆士蘭州政府專責的國際貿易與投資機 構,致力協助您在昆士蘭及全球市場取得 成功。

- 澳大利亞昆士蘭州貿易暨投資辦事處 (Trade and Investment Queensland, 簡稱 TIQ) 是您拓展國際貿易與投資的 首要聯絡窗口。
- TIQ 是昆士蘭州政府專責的全球商務推動機構,在全球18個國際市場、共27個據點設有代表處,並在昆士蘭州內8個地區提供服務。我們協助昆士蘭企業拓展海外市場,也促進外資投資本州。
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- · · IQ 與昆士蘭財政部 (Queensland Treasury) 及州發展、基礎建設、地方政府與規劃部 (Department of State Development, Infrastructure, Local Government and Planning) 密切合作,共同推動投資及產業發展計畫。
- · 想了解更多,請造訪官網: tiq.qld.gov.au

# Trade and Investment Queensland

The Queensland Government's dedicated agency for international trade and investment is here to help you succeed in Queensland and around the world.

- Trade and Investment Queensland is your first and main point of contact for international investment and trade.
- Trade and Investment Queensland (TIQ) is the Queensland Government's dedicated global business agency with representation in 27 locations across 18 international markets, and 8 regional Queensland locations. TIQ helps Queensland companies access international markets and facilitates foreign investments in the state.
- We connect Queensland to the world and the world to Queensland – driving business opportunities.
- Trade and Investment Queensland works hand-in-hand with Queensland Treasury and the Department of State Development, Infrastructure, Local Government and Planning on investment and industry development projects.
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